



THE COMPANIES OF PRAGEN INTERNATIONAL BUSINESS
Who have the right to produce, market and deliver you in the World



**COMPARATIVE TABLE OF COMMERCIAL DISCOUNTS
ACCEPTED PAYMENT METHODS
CREDITS & FACTORS FOR CLIENTS & PRAGEN PARTNERS
COMMERCIAL SUPPLY WITH OR WITHOUT OBLIGATION
* PRAGEN PRODUCTS & SERVICES ***

COMPARATIVE TABLE OF B2B COMMERCIAL DISCOUNTS/ RESELLERS/ DISTRIBUTORS PRAGEN APPLICABLES TO PARTNERS "CLP" & "FSP"

By signing the **PRAGEN Freedom Agreement (PFA)** (or **CLP** in French), the B2B customer (not franchised) directly benefits from the MTA/CLP (Best Rate) + the right to RCE (Exceptional Commercial Discounts) assigned to B2B to CLPs who have not opted for a simplified franchise status PRAGEN (FSP). The MTA/CLP which is here of 35% and the RCE can go from 1 to 5% more and is attributed only to professionals contractually engaged in the resale of the Products of the Brand and the Concept PRAGEN & Partners and who order from 1000 pieces or Bottles identical or mixed (except for FSP MOQ as per contract).

Without contract this percentage would be 30% as indicated on the table above for 1000 pieces or bottles purchased, therefore without commitment and therefore on spontaneous purchase of the customer and/ or on quote and invoice.

All PRAGEN contracts have a freely decided duration between the parties, between 12 and 72 months renewable.

20 to 35% Basic Commercial Discount for "CLP" (non franchisees) +1,5% Annual Commercial Sales and may others contractual advantages	25 to 40% Basic Commercial Discount for FSP (PRAGEN franchisees) +3% Annual Commercial Sales and may others contractual advantages
<ul style="list-style-type: none"> 20% = pour quantité allant de 01 à 24 Bouteilles 21% = pour quantité allant de 24 à moins de 40 Bouteilles 22% = pour quantité allant de 40 à moins de 60 Bouteilles 23% = pour quantité allant de 60 à moins de 75 Bouteilles 24% = pour quantité allant de 75 à moins de 100 Bouteilles 25% = pour quantité allant de 100 à moins de 150 Bouteilles 26% = pour quantité allant de 150 à moins de 250 Bouteilles 27% = pour quantité allant de 250 à moins de 400 Bouteilles 28% = pour quantité allant de 400 à moins de 500 Bouteilles 29% = pour quantité allant de 500 à moins de 750 Bouteilles 30% = pour quantité allant de 750 à moins de 1500 Bouteilles 31% = pour quantité allant de 1500 à moins de 2500 Bouteilles 32% = pour quantité allant de 2500 à moins de 5000 Bouteilles 33% = pour quantité allant de 5000 à moins de 8500 Bouteilles 34% = pour quantité allant de 8500 à moins de 12 000 Bouteilles 35% = pour quantité à partir de 12 000 Bouteilles 	<ul style="list-style-type: none"> 25% = pour quantité allant de 12 à 24 Bouteilles 26% = pour quantité allant de 24 à moins de 40 Bouteilles 27% = pour quantité allant de 40 à moins de 60 Bouteilles 28% = pour quantité allant de 60 à moins de 100 Bouteilles 29% = pour quantité allant de 100 à moins de 250 Bouteilles 30% = pour quantité allant de 250 à moins de 500 Bouteilles 31% = pour quantité allant de 500 à moins de 1000 Bouteilles 32% = pour quantité allant de 1000 à moins de 2500 Bouteilles 33% = pour quantité allant de 2500 à moins de 3500 Bouteilles 34% = pour quantité allant de 3500 à moins de 5500 Bouteilles 35% = pour quantité allant de 5500 à moins de 7500 Bouteilles 36% = pour quantité allant de 7500 à moins de 8500 Bouteilles 37% = pour quantité allant de 8500 à moins de 9 500 Bouteilles 38% = pour quantité allant de 9 500 à moins de 10 500 Bouteilles 39% = pour quantité allant de 10 500 à moins de 12 000 Bouteilles 40% = pour quantité à partir de 12 000 Bouteilles

Please read our Terms and Conditions here:

<https://www.prageninternationalbusiness.com/espace-b2b-pragen/conditions-generales-de-ventes-pragen>

N.B: Think in any case to anticipate your orders and payments while taking into account preparation times in their respective specificities and think about your choices of delivery areas that influence your costs and delivery times necessarily



LB PRAGEN is member of **PRAGEN INTERNATIONAL BUSINESS** / An innovative Agrobusiness prestige digital business concept network with Africa.

methods of payment

We accept the following payment methods :

➤ **Transfer** (1st Medium highly recommended)

You can pay for your order by making a transfer from your bank account. When you are correctly registered by our PRAGEN B2B service online in one of our companies Partners, and you agree to respect our General Commercial terms according to your order, we can send you our BANK INFORMATION for your transfer according to your bill.

Do not forget to indicate absolutely your PRAGEN order number in the banking communication! The shipment or their provision for withdrawal in our premises according to our agreements on invoice, for your items will take place without worry, once the amount of the order has been received as agreed with you.

➤ **CB LINKS via SUMUP** (2nd Average highly recommended)

Pay safely with **SUMUP** H24 and 7/7.

This service manages your payments quickly and efficiently.

For more information about this service: www.sumup.com

➤ **Cash payment** (3rd Medium not recommended if more than 3000€)

You can also come and collect your items on site and pay in cash. This formula is possible at any time after making an appointment in advance via the following telephone number : **+33 1 72 71 86 55**. Please call or write us before. Also use our email at contacts@lbpragen.com for ask how can you to with your can with our international Bank system partners.

Your package will be packed and prepared in advance for you and will be ready to be picked up on the agreed day and time. Obviously, if you opt for this option, you do not pay delivery fees if your bill is less than 3000€. If not, for security reasons, try to conserve for our banking system, all proof of the origin of your cash payment needed if you want to pay more than 3000€ taxes included.

➤ **Money Transfer** (4th Medium highly recommended)

You can also make a money transfer via a reliable operator of your convenience and pick up your items on site or have them delivered directly to the address of your choice.

This formula is possible at any time but you remain responsible for your choice of financial payment operator and Your package or products will be prepared and packed for you and ready to be picked up on the day and at the time agreed if payment is made in the deadlines allowing us to meet the deadlines of your order. Obviously, if you opt for this option, you pay the delivery costs (except special agreements).

➤ **Paypal** (5th Medium possible but little delayed processing and delivery of your order)

Pay securely with **PayPal**.

This service manages your payments quickly and efficiently, using contacts@lbpragen.com

Please read our Terms and Conditions here:

<https://www.prageninternationalbusiness.com/espace-b2b-pragen/conditions-generales-de-ventes-pragen>

N.B: Think in any case to anticipate your orders and payments while taking into account preparation times in their respective specificities and think about your choices of delivery areas that influence your costs and delivery times necessarily



LB PRAGEN is member of **PRAGEN INTERNATIONAL BUSINESS** / An innovative Agrobusiness prestige digital business concept network with Africa.

Factoring

Become an FSP or CLP with a PRAGEN contract and, If you are in one of the eligible countries, we submit your invoice and your signed PRAGEN contract, accompanied by your (RIB) Bank Identity Statement and your K-BIS or Registration Certificate, to our Credit and Factoring Insurance Partners, following the PRAGEN GENERAL TERMS AND CONDITIONS that you have agreed to respect for the best execution of your business partnership with PRAGEN INTERNATIONAL BUSINESS. FACTOR or Bank credit remain third countries that the customer undertakes to release as agreed with him on his invoice signed via one of the PRAGEN & PARTNERS Companies. However, the Factor or the bank credit does not exempt the customer from his payment commitments from his PRO order in whole or in part until it is finally settled. PRAGEN reserves the right for safety and for the sake of validity and efficiency, to claim a minimum of 25 to 50% at the time of the order to the customer before any commencement of performance or any processing or delivery if necessary. And if the Factor or the Credit does not validate the financing file of a customer, the latter is obliged to pay his invoice himself before any delivery and under the conditions agreed with him with or without paying third party. The refusal of the Factor does not automatically cancel the order for the customer who keeps his right under reserve to pay it before any delivery due and in time not commercially detrimental to PRAGEN. Therefore, We remind all our customers that Our Financial Partners who will process the balance of their invoice(s) PRAGEN punctual or permanent in France and Europe are for the moment, are the following :

REQUEST FINANCING WITH OUR CREDIT OR FUNDRAISING PARTNERS FOR ALL OR PART OF YOUR B2B INVOICE

FRANCE & INTERNATIONAL

With FACTORS & Financial Partners, we study for our contractual B2B ...

GOOD TO KNOW

For other countries in the world not currently served here, customers must make 100% of their payments before any delivery according to our GCS and CPU. However, PRAGEN continues its national and international negotiations to make life easier for its customers as much as possible.

Please read our Terms and Conditions here:

<https://www.prageninternationalbusiness.com/espace-b2b-pragen/conditions-generales-de-ventes-pragen>

N.B: Think in any case to anticipate your orders and payments while taking into account preparation times in their respective specificities and think about your choices of delivery areas that influence your costs and delivery times necessarily



LB PRAGEN is member of **PRAGEN INTERNATIONAL BUSINESS** / An innovative Agrobusiness prestige digital business concept network with Africa.

LOCAL or EXPORT FACTORING

turns your invoices into cash

Factoring, the first source of short-term financing for companies doing business to business (B2B)

(Contacts Us for more information according to your business country before any order confirmed)

• Countries involved in export factoring in Europe

In addition to France, it is possible to involve factoring in export in the member states of the EU, namely in the 27 member countries of the European Union.

These states represent more than 500 million inhabitants.

Export factoring coverage area in the European Union

Austria, Belgium, Bulgaria, Cyprus, Denmark, Estonia, Finland, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands (Holland), Poland, Portugal, Romania, United Kingdom (England, Scotland, Wales), Slovakia, Slovenia, Sweden, Czech Republic, Vatican

- Germany has a population of over 82 million.
- Austria has a population of over 8 million.
- Belgium has more than 10 million inhabitants.
- Bulgaria has a population of over 7 million.
- Cyprus has a population of over 800,000.
- Denmark has a population of over 5 million.
- Spain has a population of over 45 million.
- Estonia has a population of over 1 million.
- Finland has a population of over 5 million.
- Greece has a population of over 11 million.
- Hungary has a population of over 10 million.
- Ireland has a population of over 4 million.
- Italy has a population of over 60 million.
- Latvia has a population of over 2 million.
- Lithuania has a population of over 3 million.
- Luxembourg represents more than 500,000 inhabitants.
- Malta has a population of over 413,000.
- The Netherlands has a population of over 16 million.
- Poland has a population of over 38 million.
- Portugal has a population of over 10 million.
- The Czech Republic has a population of over 10 million.
- Romania has a population of over 21 million.
- The United Kingdom (England, Scotland, Wales) has a population of over 61 million.
- Slovakia has a population of over 5 million.
- Slovenia has more than 2 million inhabitants.
- Sweden has a population of over 9 million.

Please read our Terms and Conditions here:

<https://www.prageninternationalbusiness.com/espace-b2b-pragen/conditions-generales-de-ventes-pragen>

N.B: Think in any case to anticipate your orders and payments while taking into account preparation times in their respective specificities and think about your choices of delivery areas that influence your costs and delivery times necessarily



LB PRAGEN is member of **PRAGEN INTERNATIONAL BUSINESS** / An innovative Agrobusiness prestige digital business concept network with Africa.

It is also possible to involve export factoring in countries close to the European Union and more particularly in the following countries:

Export factoring coverage area in Europe

In Belarus, Croatia, Georgia, Iceland, Liechtenstein, Norway, Switzerland, Russia (Russia represents more than 140 million inhabitants), and finally in Ukraine

Our export factoring offer in Europe

We offer to assist you in the implementation of an export factoring contract in Europe for the benefit of your company. Our firm works in collaboration with the main credit agencies in the national and international territory.

[Receive an offer on export factoring in Europe](#)

[I want to know more about export factoring in Europe](#)

Business Angels

Other financing solutions exist via Business Angels with Fundraising via our national and international partners. This PRAGEN financing service is deployed for each application via our partners with application and service fees calculated according to the desired amount. The minimum allowed is € 50,000. To learn more, it is preferable to contact us online.

FOR MORE DETAILS, PLEASE CONTACT US

Please read our Terms and Conditions here:

<https://www.prageninternationalbusiness.com/espace-b2b-pragen/conditions-generales-de-ventes-pragen>

N.B: Think in any case to anticipate your orders and payments while taking into account preparation times in their respective specificities and think about your choices of delivery areas that influence your costs and delivery times necessarily



LB PRAGEN is member of **PRAGEN INTERNATIONAL BUSINESS** / An innovative Agrobusiness prestige digital business concept network with Africa.