



INTERNATIONAL PRAGEN COMPANIES

**COMPARATIVE TABLE OF COMMERCIAL DISCOUNTS  
& ACCEPTED PAYMENT MODES & SOLUTIONS  
& CREDIT / FACTORING PARTNERS  
COMMERCIAL SUPPLY WITH OR WITHOUT COMMITMENT  
PRAGEN PRODUCTS & SERVICES**

**I - Comparative Table of General Commercial Discounts applicable to CLP & FSP**

By signing the PRAGEN Freedom Contract (CLP) or a PRAGEN Simplified Franchise Contract (FSP), the B2B customer directly benefits from the MTA (Best Advantageous Rate) allocated to B2Bs, according to his contractual status. The MTA which is here 35% and is provided only to professionals contractually engaged in the resale of the Brand Products and the PRAGEN & Partners Concept is applied with the MOQ (Minimum Order Quantity) of 1000 pieces or Bottles. Without contract this percentage is 30% as indicated in the table above for 1000 pieces or bottles purchased without commitment. However, the prices are indicated on our websites and PRAGEN Catalogs without delivery costs included or insurance costs. And all our products and services are insured by AXA Assurance PARIS.

**All PRAGEN Contracts have a duration freely decided between the parties, between 12 to 72 months renewable**

**DE 20 à 35% Les Revendeurs Non FRANCHISES PRAGEN)**

- 20% = pour quantité allant de 01 à 24 Bouteilles
- 21% = pour quantité allant de 24 à moins de 40 Bouteilles
- 22% = pour quantité allant de 40 à moins de 60 Bouteilles
- 23% = pour quantité allant de 60 à moins de 75 Bouteilles
- 24% = pour quantité allant de 75 à moins de 100 Bouteilles
- 25% = pour quantité allant de 100 à moins de 150 Bouteilles
- 26% = pour quantité allant de 150 à moins de 250 Bouteilles
- 27% = pour quantité allant de 250 à moins de 400 Bouteilles
- 28% = pour quantité allant de 400 à moins de 500 Bouteilles
- 29% = pour quantité allant de 500 à moins de 750 Bouteilles
- 30% = pour quantité allant de 750 à moins de 1500 Bouteilles
- 31% = pour quantité allant de 1500 à moins de 2500 Bouteilles
- 32% = pour quantité allant de 2500 à moins de 5000 Bouteilles
- 33% = pour quantité allant de 5000 à moins de 8500 Bouteilles
- 34% = pour quantité allant de 8500 à moins de 12 000 Bouteilles
- 35% = pour quantité à partir de 12 000 Bouteilles

**DE 25 à 40 % Les Professionnels Revendeurs FRANCHISES PRAGEN)**

- 25% = pour quantité allant de 12 à 24 Bouteilles
- 26% = pour quantité allant de 24 à moins de 40 Bouteilles
- 27% = pour quantité allant de 40 à moins de 60 Bouteilles
- 28% = pour quantité allant de 60 à moins de 100 Bouteilles
- 29% = pour quantité allant de 100 à moins de 250 Bouteilles
- 30% = pour quantité allant de 250 à moins de 500 Bouteilles
- 31% = pour quantité allant de 500 à moins de 1000 Bouteilles
- 32% = pour quantité allant de 1000 à moins de 2500 Bouteilles
- 33% = pour quantité allant de 2500 à moins de 3500 Bouteilles
- 34% = pour quantité allant de 3500 à moins de 5500 Bouteilles
- 35% = pour quantité allant de 5500 à moins de 7500 Bouteilles
- 36% = pour quantité allant de 7500 à moins de 8500 Bouteilles
- 37% = pour quantité allant de 8500 à moins de 9 500 Bouteilles
- 38% = pour quantité allant de 9 500 à moins de 10 500 Bouteilles
- 39% = pour quantité allant de 10 500 à moins de 12 000 Bouteilles
- 40% = pour quantité à partir de 12 000 Bouteilles

**II – Payment Methods**

We accept the following payment methods :

**1) Virement (1er Moyen vivement recommandé)**

You can pay your order by making a transfer from bank account at the order of the SAS 007BUSINESS PRAGEN whose RIB is recalled here.



**RELEVÉ D'IDENTITÉ BANCAIRE**

**Titulaire du compte :**

SAS 007BUSINESS PRAGEN  
007BP  
121-Avenue Des Champs-Élysées  
75008 PARIS

BANQUE DELUBAC & CIE  
16 PLACE SALÉON-TERRAS  
07160 LE CHEYLARD

RIB	Code Banque	Code Guichet	N° de compte	Clé RIB
	12879	00001	11154085001	94

**IBAN** FR76 1287 9000 0111 1540 8500 194  
**BIC** DELUFR22XXX  
**Domiciliation** DELUBAC

Do not forget to absolutely indicate your PRAGEN order number in the bank communication! Shipping or making them available for collection from our premises according to our invoice agreements, for your items, will take place without concern, once the amount of the order has been received by our accounting services as agreed with you..

## **2) CB LINKS via SUMUP** *(2nd Way highly recommended)*

Pay securely with SUMUP H24 and 7/7.

This service manages your payments quickly and efficiently.

For more information about this service : [www.sumup.com](http://www.sumup.com)

## **3) Cash payment** *(3rd recommended way)*

You can also come and pick up your items on site and pay in cash.

This formula is possible at any time after making an appointment in advance via the following telephone number :

**+33 1 72 71 86 55** or by email at [contacts@007businesspragen.com](mailto:contacts@007businesspragen.com)

Your package will be packed and prepared for you in advance and will be ready for collection on the agreed day and time. Obviously, if you opt for this possibility, you do not pay delivery costs.

## **4) Money Transfer** *(4th Way highly recommended)*

You can also make a transfer via a reliable operator of your convenience and collect your items on site or have them delivered directly to the address of your choice.

This formula is possible at any time but you remain responsible for your choice of financial payment operator and Your parcel or your products will be prepared and packed for you and ready to be picked up on the agreed day and time if payment has been carried out . within the deadlines allowing us to respect the deadlines of your order.

Obviously, if you opt for this possibility, you pay the delivery costs (unless special agreements).

## **5) Paypal** *(5th Way possible but little penalized for the processing and delivery of your order)*

Pay securely with PayPal. This service manages your online payments quickly and efficiently. For more information about this service: [www.paypal.com](http://www.paypal.com)

### **III - Payment Solutions: Credits & Deadlines**

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We accept files from natural and legal persons who sign FSPs and/or CLPs with a first installment of 25 to 50% of the following payments:

**GOOD TO KNOW: CUSTOMERS OUTSIDE EUROPE :** Your geographical location also impacts your rights to PRAGEN & PARTNERS credits as in the majority of requests of this type. It is therefore a fundamental element to take into account to organize yourself to invest in an FSP or a CLP, because outside France, or outside the Euro zone, payments by credits continue more study time because requiring a significant and more complex risk analyzes by our FACTORS Partners and other financiers. In all cases, payments by payment terms granted or by credit require that the B2B customer has already signed his PRAGEN contract and provided all the elements necessary to facilitate the analysis of his file. He must have provided his registration number indicating his professional, legal or official commercial existence and a Bank Identity Statement in the name of his company. Although as reassuring as 100% payment (PRAGEN PRINCIPLE see our GCS) when ordering which requires a 100% delivery to the general conditions of sale of the Companies of the commercial PRAGEN, all PAYMENTS by CREDITS FROM INSURANCE BANKS & CREDITS understood by our FINANCIAL PARTNERS remain serious routes but longer for all and more expected for the PRAGEN and more complex for everyone and therefore more time-consuming for PRAGEN and B2B, because slower due to several stages and several levels of

solvency checks, the seriousness of the B2B customer and the legal and other skills checks carried out by the partners local and international banks before giving their agreement or not on a given file submitted to them.

**TO GO FASTER & SAFER FOR ALL** : It is therefore preferable to make IMMEDIATE PAYMENTS (partial payments on order + balance before delivery or total on order). Failing this, make PAYMENTS by DELAYS deferred from 01 to 90 days maximum legally authorized in FRANCE between Professionals. The deadlines obviously run from the date of issue of the invoice to be paid. So, in order not to delay the process of your processing and delivery with the expectation of the end of banking and financial negotiations that PRAGEN trades and manages according to the requirements of its PARTNER BANKS, only for B2Bs who have already signed a PRAGEN contract on one of the FSP or CLP statuses, and who have already made a commitment to pay their order, their 25 to 50% minimum, accepting that PRAGEN can submit the remaining balance to be paid, either :

- ✓ ☒ in negotiations of FINANCIAL CREDITS & INSURANCE with our B2B FINANCING PARTNERS
- ✓ ☒ in internal & external negotiations of PAYMENT TIMES from 01 to 90 days maximum legal authorized between B2B

These deferred payments are therefore possible but slow down deliveries for any new B2B customer or for any new B2B request under a new brand or trade name, if the latter results from a new business creation, submitted to the official partners of national credits or international, according to the requests and their quantities.

- Some COUNTRIES outside the EURO Zone, such as the USA, CANADA, UAE, etc., can also benefit from the international FACTOR (PAYMENT BY CREDIT of ALL or PART) by export payment with a minimum invoice of 300 000€ euros excluding tax per month

## 6) B2B Payment Deadlines *(1st Solution highly recommended)*

You can pay for your order in installments free of charge and receive, as the case may be, part of your order in PRAGEN & PARTERS products and/or services. If you opt for this, you just have to deposit at least 25 to 50% when ordering to stall your reservation over a period of 12 months maximum. And the sale of your invoice will then be exceptionally spread over 02 to 03 payments spread over the next 02 to 03 months. The total Delivery of Products & Services will only be due to the customer once this total balance has been paid by one of the solutions adopted here.

## 7) Payment via B2B Credit Partners *(2nd Solution not recommended)*

You can pay for your orders in 01 or 02 installments free of charge and receive, depending on the case, after :

- **PARTIAL PAYMENT WITH OR WITHOUT CREDIT INSURANCE** : You are provided according to your contractual status: either on Part of your order of PRAGEN & PARTERS products and/or services >>> If you opt for this, you just need to deposit at Less therefore 25 to 50% on order to stall your reservation. And your order will be protected over a guaranteed contractual period of 12 contractual months. And **THE BALANCE** of your invoice will be to be settled on 1 single deferred payment according to the agreements on the 01 day to 90 days maximum, date of invoice. The Total Delivery of the Products & Services will only take place as soon as the total payment of the invoice is made by the customer himself or by the financing organizations of your Credit or National or International Factoring or Factoring. Except for other special agreements between LA PRAGEN and the B2B Client, to facilitate this payment. In the event of refusal by the financing partners of your credit for any reason whatsoever, you MUST pay at least 25 to 50% of your order(s) to guarantee processing and total or partial delivery depending on your status. PRAGEN contractor. This opens you more easily to other procedural routes that are more compatible with the commercial policy of the international PRAGEN. ■ TOTAL PAYMENT:

You are delivered for your entire order of PRAGEN & PARTERS products and/or services. If you opt for this, you just have to deposit at least therefore 25 to 50% at the order for

- call your reservation over a maximum period of 12 months. And the balance of your bill is exceptionally spread over 03 payments spread over the next 03 months. The total Delivery of the Products & services will only be due from this total balance.

## IV - OUR EUROPEAN B2B BANKING PARTNERS :

### THE MAIN CONTRACTUAL FACTORS

#### 1. EDEBEX BANK



EDEBEX SA, Bruxelles (BELGIQUE), inscrite à la Banque-Carrefour des Entreprises

#### 2. BIBBY FACTOR



BIBBY FACTOR SA Lyon (FRANCE)

#### 3. DELUBAC BANK



BANQUE DELUBAC & CIE LE CHEYLARD (FRANCE)

### ALL OTHER SUBMISSION FACTORS FOR YOUR PRAGEN BILLS & CONTRACTS



## REMINDER

**PRAGEN PRINCIPLE: 100% PAYMENTS on Order >>> Direct B2B customer to PRAGEN**

**\*PRAGEN EXCEPTIONS: PAYMENT TIMES / CREDITS / with Deposits/advances of 25 to 50% on Order >>> Indirect B2B to PRAGEN**

### CONTACT US IN ALL CASES:

Please read our T&Cs here:

<https://www.champagnepragen.com/conditions-generales-de-ventes>

*N.B. : In any case, remember to anticipate your payments while taking into account order preparation times and their respective specificities. Above all, think about your choice of activity and delivery zones and your proof of payment*